

Message Text

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PAGE 01 AMMAN 06132 241136Z
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FOR SAUNDERS FROM ATHERTON

U.S. DEL NO. 9

E.O. 11652: GDS
TAGS: OVIP (ATHERTON, ALFRED L., JR.)
SUBJECT: MIDDLE EAST NEGOTIATIONS

1. MIKE AND I HAVE GIVEN SOME THOUGHT TO YOUR LATEST
DRAFT COMBINING OUR TWO DOCUMENTS IN OPERATIONAL FORM AND
WANT TO GIVE YOU OUR PRELIMINARY REACTION AS INPUT FOR
THE DISCUSSIONS YOU WILL UNDOUBTEDLY BE HAVING THIS WEEK.

2. YOUR COMBINED DOCUMENT HAS THE MERIT OF ORGANIZING
OUR MATERIAL IN AN OPERATIONAL WAY - THAT IS, OF DETAILING
WHAT IS AGREED WHEN, AND UNDER WHAT NEGOTIATING AUSPICES.
THIS IS A VALUABLE CONTRIBUTION AND WE BELIEVE IT IS A
FEATURE THAT OUGHT TO BE RETAINED IN WHATEVER FORM
THE EMBODIMENT OF OUR IDEAS FINALLY ASSUMES.

3. BOTH OF US, HOWEVER, ARE INCLINED TO THINK THERE IS
AN ADVANTAGE IN RETAINING THE TWO-DOCUMENT APPROACH.
WE THINK IT IS AN ADVANTAGE -- BOTH FROM THE NEGOTIATING
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AS WELL AS THE PRESENTATIONAL POINT OF VIEW -- TO
SEPARATE BROAD PRINCIPLES ON THE ONE HAND FROM LESSER
PRINCIPLES AND OPERATING PROCEDURES ON THE OTHER. IT
HAS GREATER PRESENTATIONAL LOGIC AND IMPACT DOING IT
THIS WAY. AS ALL AGREED AT OUR WHITE HOUSE SESSIONS, AN
IMPORTANT ASPECT OF WHAT WE ARE TRYING TO DO IS TO COME
UP WITH SOMETHING THAT IS COMPREHENSIBLE AND PERSUASIVE

IN PUBLIC OPINION TERMS. IN TERMS OF NEGOTIATIONS, TWO DOCUMENTS GIVE US GREATER FLEXIBILITY. WE CAN TREAT THE DECLARATION OF PRINCIPLES AS A DOCUMENT THAT SHOULD NOT BE HAGGLED OVER; ON THE OTHER HAND ALL THE DETAIL IN THE GUIDELINES NEED NOT BE CONSIDERED SACROSANCT - WE WOULD BE ABLE TO TREAT THIS, IS IT WORKED BEST THAT WAY, AS A NEGOTIATING PAPER. MOREOVER, HAVING TWO PAPERS HAS THE MERIT OF ANSWERING THE TWO FIRST POINTS OF THE POLITICAL COMMITTEE AGENDA.

4. WHERE WE WOULD END UP IS AT SOME FORM OF HALF-WAY HOUSE. RETAIN THE DECLARATION AND THE GUIDELINES AS SEPARATE PAPERS, BUT REVAMP THE GUIDELINES TO INCORPORATE YOUR OPERATIONAL APPROACH. WE WOULD KEEP THE DECLARATION OF PRINCIPLES AS IT IS (DRAFT 6), NOT WORRYING ABOUT THE OVERLAP WITH MATERIAL THAT APPEARS IN THE GUIDELINES. WITH RESPECT TO THE LATTER YOU COULD MOVE DIRECTLY TO THE PARAGRAPH 5 OF YOUR PAPER AFTER THE PREAMBLE (REVISED TO MAKE IT CONSISTENT WITH WHAT FOLLOWS) WITH PARAS 6, 7 AND 8 OF YOUR PAPER FOLLOWING. BY OUR SOMEWHAT HASTY READING, THE ONLY SIGNIFICANT MATERIAL OMITTED WHICH NOW APPEARS IN THE GUIDELINES IS THE LANGUAGE ABOUT SOVEREIGNTY. THIS WOULD BE AN ADVANTAGE FROM EGYPTIAN POINT OF VIEW, BUT WOULD PRESUMABLY BE A DISADVANTAGE IN TRYING TO SELL IT TO ISRAELIS SINCE EXPLICIT REFERENCE TO SOVEREIGNTY APPEARS IN THEIR PLAN.

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5. ANOTHER WAY OF APPROACHING THIS WOULD BE TO KEEP THE GUIDELINES IN ITS PRESENT FORM BUT TO WEAWE IN THE OPERATIONAL CONCEPT BY ADDING AN ADDITIONAL PARAGRAPH BETWEEN PARAS 9 AND 10 SUMMARIZING THE THREE-STAGE SEQUENCE OF AGREEMENTS (BUT OBVIOUSLY IN THIS CASE NOT REPEATING THE MATERIAL THAT HAS GONE BEFORE). IN THIS CASE WE SHOULD ADD ANOTHER PARAGRAPH TO THE GUIDELINES ALONG THE LINES OF YOUR PARA 5(A) WHICH WE CONSIDER A VALUABLE FEATURE.SUDDARTH

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Message Attributes

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Control Number: n/a
Copy: SINGLE
Draft Date: 24 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
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Disposition History: n/a
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From: AMMAN
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ISecure: 1
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Subject: MIDDLE EAST NEGOTIATIONS
TAGS: OVIP, PBOR, PINS, MPOL, US, IS, EG, ATHERTON, ALFRED L JR, (ATHERTON, ALFRED L JR)
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